# **Risky Business**

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The H. Wayne Snider Distinguished Guest Lecturer Series presents:

## Peter Hahn

## **Head of Predictive Analytics**

### Zurich

Wednesday, December 3, 2014, 12 PM-12:50 PM, Alter Hall 031

## Important Dates

- 12/8 Courses End
- 12/9 Study Day

**12/10** Study Day

12/11 -12/17 Final Exams



Peter Hahn serves as the Head of Predictive Analytics for Zurich North America (ZNA). As a member of the ZNA Product Underwriting Leadership Team, Peter has a critical role in building a sustainable, best-in-class, Predictive Analytics Center of Excellence (CoE) based in Zurich's Schaumburg, IL location.

The Predictive Analytics CoE vision is to create a competitive advantage for Zurich by generating distinctive risk insights for risk selection and pricing that promotes

growth in revenue and profits.

Prior to joining Zurich in March of 2014, Peter was a Principal in the Chicago office of McKinsey & Company, Inc., where he led the Underwriting Service Line for McKinsey's North America Insurance Practice. Peter worked with P&C carriers, reinsurers and brokers in US, Europe, and Asia on a broad range of strategic, underwriting, pricing and analytics topics.

In addition, Peter led McKinsey's Insurance Practice on Underwriting Analytics, helping P&C carriers apply innovative analytic techniques to improve their risk assessment, underwriting and pricing decisions.

Peter holds a master of business administration degree from the Harvard Business School, a bachelor of commerce and a bachelor of laws from the University of New South Wales in Australia.



### **SPECIAL INVITATION TO DECEMBER 2014 GRADUATING SENIORS:**

If you are graduating in December 2014, you are especially encouraged to attend this installment of the H. Wayne Snider Distinguished Guest Lecturer Series on Wednesday, December 3, 2014. Please sit in the seats at the front of the auditorium which have been reserved for you.

Dear Members,



It is hard to believe that the Fall 2014 semester is coming to a close. This past semester has been incredibly rewarding and I continue to be humbled by the opportunity to lead such an enthusiastic group of students.

I hope you all have learned much from the programming that our Chapter offers. The H. Wayne Snider Distinguished Guest Lecturer Series featured an impressive list of speakers this semester, all of whom offered unique perspectives and insights. I know this is just one of many priceless experiences provided by the Sigma Chapter that has

helped me to develop into a young professional.

Beyond these unique learning opportunities, this semester has also featured many wonderful social and community service events. Whether it was Gamma Games, the community service events, or any other Sigma Chapter event, it was nice to see so many of you having fun and getting to know new people.

Again, I hope everyone had a great semester. Best of luck on your final exams, and we look forward to seeing you all in January!

To the Graduating Seniors:

Congratulations on graduating! Your hard work has undoubtedly paid off as you will soon be receiving a degree from one of the top programs in the country. I have enjoyed getting to know many of you both in and outside of the classroom. Your presence will truly be missed in Alter Hall, but we are excited for what lies ahead for you.

The support of our alumni is of great importance to the continued success of the Sigma Chapter, allowing us to grant a vast amount of opportunities to our members. As alumni, I hope you take advantage of your ability to give future students the same opportunities we have been afforded. I wish you the best of luck personally and professionally. May you look back on your time as a Sigma Chapter member with warm memories and stay actively involved as alumni!

Fraternally yours,

Steven J. Costa President, Fox-2015

## **Charity of Choice Update: Brave Hearts for Strong Minds**

#### \$2,417

\$10,000

At the beginning of the semester, the Sigma Chapter pledged to raise \$10,000 for the charity Brave Hearts for Strong Minds by the end of the 2014-2015 academic year. Brave Hearts for Strong Minds provides college funds to children who have lost their incoming-bearing parent.

Thus far we have raised \$2417.58. This progress was made possible by the hard work of the Community Affairs Committee and the generosity of all of our members.

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