

**SELECT
UPCOMING
EVENTS:**

10/31/12 -
Gloria Watson
Global Head of
Insurance Strategy
AIG

11/7/12 -
John Crable
Senior Vice
President
Corporate Synergies

Join us every
Wednesday in
Alter Hall A031
from 12-12:50PM!

**IMPORTANT
DATES**

- 10/22 Committee Meetings
- 10/23 4th Semi-Annual Pot Luck Dinner
- 10/26 Intern Interview
- 10/27 Skills Workshop
- 10/26 How Define a Credit Rating Workshop
- 10/26 Actuarial Science Intern Presentation Workshop

Send your feedback concerning Risky Business to :

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Risky Business

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The H. Wayne Snider Distinguished Guest Lecturer Series presents:

Kevin Westrope

President

Westrope

Wednesday, October 24, 2012, Alter Hall 031 - 12-12:50PM



Kevin Westrope began his insurance career in 1982 as a property underwriting trainee in Los Angeles, CA. He then transferred to New York City as the Property Underwriting Manager for Allianz Underwriters Insurance Company. In 1985, he was recruited by McAlear & Associates, a wholesale broker based in Grand Rapids, MI, to open a property operation for a branch office in Kansas City, Kevin's home town.

McAlear & Associates, led by Charles A. McAlear, was the founding organization for the National Association of Professional Surplus Lines Offices (NAPSLO). Six and half years later, Kevin left McAlear to form Westrope. Over the next 20 years, Kevin grew Westrope from an initial 8 employees in Kansas City into the fifth largest wholesale operation in the country. Westrope has been built organically from the ground-up. Today, Westrope's premium volume is approaching \$600 million with over 180 employees spread over three companies and 8 offices.

Westrope has been recognized throughout the industry as a "Best of Class" operation. Westrope's unique culture, cultivated by Kevin over many years, is defined by a focus on excellence, a fiercely competitive sales force, and a highly ethical business philosophy.

4th Semi-Annual Cultural Pot Luck Dinner

Tuesday, October 23, 2012 - 5:30-7PM - Alter 6th Floor - Samsung Conference Room

Sigma Chapter's Cultural Pot Luck is a semi-annual social event where students can enjoy and learn about the cultural backgrounds of their fellow members. All attendees are encouraged to bring a dish that is representative of their cultural background or to come try a variety of different foods. Those who prepare a dish will be asked to describe what they made and its cultural significance. ALL attendees will be treated to appetizers, dinners, and desserts made by YOUR fellow members and faculty representing their cultural backgrounds. Those who bring food can enjoy all dishes free of charge. Those attending without bringing a dish will be asked for a small donation towards our charity of choice.

