

**SELECT  
UPCOMING  
EVENTS:**

10/17/12 -  
Marlene Ibsen  
Vice President of  
Community  
Relations  
Travelers

10/24/12 -  
Kevin Westrope  
President  
Westrope

10/31/12 -  
Gloria Watson  
Global Head of  
Insurance Strategy  
Chartis

Join us every  
Wednesday in  
Alter Hall A031  
from 12-12:50PM!

**IMPORTANT  
DATES**

10/10 Final Resume  
Checks for  
Graduating  
Seniors

10/12 Gamma E-Store

Send your feedback  
concerning Risky Business to :

bryan.ernst@temple.edu  
tim.cornish@temple.edu

# Risky Business

VOLUME XXIX, ISSUE VI

OCTOBER 8, 2012

**The H. Wayne Snider Distinguished Guest Lecturer Series presents:**

**Marybeth Gray**

**Senior Consultant**

**Trion**

**Wednesday, October 10, 2012, Alter Hall 031 - 12-12:50PM**



Marybeth Gray has worked in the employee benefits field for more than 20 years and currently serves as a Senior Consultant with Trion, supervising the overall account management teams for her clients. Skilled at analyzing companies' healthcare costs and benefit plans, she is an expert in identifying financial opportunities and assisting with strategic planning, particularly with large, self-insured clients.

Formerly a Vice President with AON Consulting, Marybeth specialized in Health and Welfare Programs. She provided assistance with implementations, communications, and retirement program strategies. Marybeth assisted in developing an analysis of Disease Management Programs of more than 100 vendors, and presented results on carriers' strengths and weakness to many clients undertaking this approach to lowering claims dollars on their self-insured programs.

Marybeth's strategic approach is a direct result of her more than 12 years experience as a National Account Manager with Aetna US Healthcare Inc. At Aetna, Marybeth was responsible for overall account management from a financial and operations perspective for clients with more than 10,000 employees operating in multiple locations. She detailed plan design opportunities for clients and monitored the ongoing financial implications to plans. She also served on the Aetna Presidents Roundtable Committee, fostering communications between clients and the president's office regarding suggested changes that would improve Aetna's operational procedures.

Marybeth earned a Bachelor of Science Degree in Health Policy and Administration and Nutrition from Pennsylvania State University. Marybeth currently resides in Chester Springs, PA, with her husband Dr. Robert Gray, and her two children, Nicholas and Louis.

## Gamma Iota Sigma e-store

Thursday, October 11, 2012, 1pm –

Monday, October 15, 2012, 10pm

The Gamma e-store will be open for business at the times specified above for graduating seniors to acquire all materials they may need for the upcoming Graduating Senior Career Reception. Items available will include:

- Resumes (50 copies with PDF on CD)
- Gamma Iota Sigma Padfolios
- Gamma Iota Sigma Lapel Pins

Visit the Gamma e-store at <http://shop.sigmachapter.org/>

*\*The Gamma E-store will reopen again the week proceeding the RMI and Act Sci Intern Receptions\**



## Sigma Chapter goes to the Gamma Iota Sigma International Management Conference

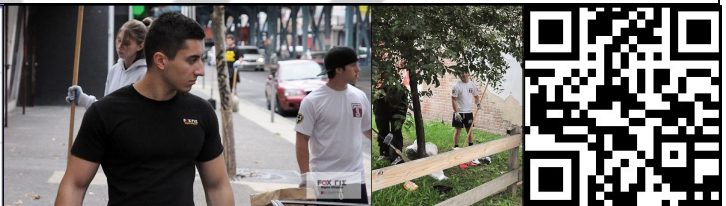
On Thursday, October 11, 2012, the Sigma Chapter departs to the 41st Annual International Gamma Iota Sigma Management Conference held in Chicago. The Sigma Chapter will be represented by officers, Faculty Advisor, Dr. Drennan, Assistant Faculty Advisor, Professor McCloskey, and the Sigma Chapter's greatest asset, Associate Director, Michelle Henry. There will be no Professional Development or Career Development workshops this week as a result of the conference, so enjoy your time off and manage your risks carefully.



RBD Warning: Sudoku is not intended to treat, cure or reduce in-class boredom. Please see your professor for side-effects of in-class use.

Use at your own risk!!

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| 1 |   | 3 |   | 6 |   | 4   |



## Attention: Graduating Seniors

Wednesday, October 10, 2012, Alter 601c  
10-11:45AM, 1-5PM

Wednesday, October 10, 2012, will be the last day for resume checks before the upcoming Graduating Senior Career Reception. This is your final opportunity to verify that all the information on your resume is correct. Resume checks can be done with any member of the Professional Development team at the place and time specified above.