



RISKY BUSINESS

TEMPLE UNIVERSITY, FOX SCHOOL OF BUSINESS, DEPARTMENT OF RISK, INSURANCE AND HEALTH CARE MANAGEMENT

H. WAYNE SNIDER DISTINGUISHED GUEST LECTURER SERIES



ALTER HALL AUDITORIUM

12:00PM TO 12:50PM

WEDNESDAY, MARCH 23, 2011

James E. Epting, Jr, CIC

VICE PRESIDENT
BRANCH MANAGER
BURNS & WILCOX
PARSIPPANY, NJ

Jim Epting brings more than 20 years of insurance experience to his role as Vice President and Branch Manager at Burns & Wilcox. He directs and coordinates the activities of 2 branch offices; Atlanta, GA and Parsippany, NJ. Jim joined the company in February, 1997.

From 1991-1993, Jim was employed with Southern Insurance Underwriters where he was a top-producing Casualty Underwriter and was quickly promoted to Casualty Supervisor. From 1994-1997, Jim continued his insurance career at All American Agency Facilities as an Underwriter/Broker. In a historically unprofitable office, he grew a profitable book of commercial lines property and casualty from scratch to \$2,500,000.

In his tenure at Burns & Wilcox, Jim has grown the Atlanta, GA office from a start-up of 3 employees and \$1,500,000 in annual written premium to \$28,000,000 in gross written premium and 29 employees. The offices Jim supervises consistently produce

favorable underwriting results and loss ratios. Many of the employees he oversees are recognized as top producers within the Burns & Wilcox international network.

Throughout his career at Burns & Wilcox, Jim has demonstrated a track record of lucrative decision making and leadership and was promoted to Vice President in 2007. He was named Branch Manager of the year in 1999, 2000, 2002, 2004, 2005, 2006, 2007, 2008, 2009 and 2010. He received the Manager's Distinguished Service Award a total of 4 times. In 2010, He earned the highest service award, the HW Kaufman Memorial Award, for his outstanding commitment and dedication to Burns & Wilcox.

Jim earned his Bachelor's in Business Administration majoring in Risk Management & Insurance from University of Georgia in Athens, GA. He has also earned and maintained the prestigious Certified Insurance Counselor (CIC) designation.



Check out Gamma Facebook for more information on James E Epting & Burns & Wilcox



Burns & Wilcox

THIS WEEK IN GAMMA

MONDAY

Committee Meetings

TUESDAY

Pot Luck!

-Samsung Room, 6-8:00pm

WEDNESDAY

Wednesday Meeting

-Speaker: James E. Epting

FRIDAY

Spring BAKE SALE

Workshops

-AS: Actuarial Employment Opportunities
-RMI: University Risks

Relay for Life

-Student Pavilion 8am-8:00pm

NEXT WEEK IN GAMMA

WEDNESDAY

Wednesday Meeting

-Speaker: Steven Long, CEBS
Class of 1996

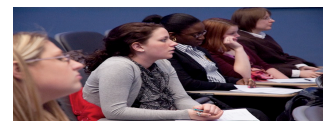
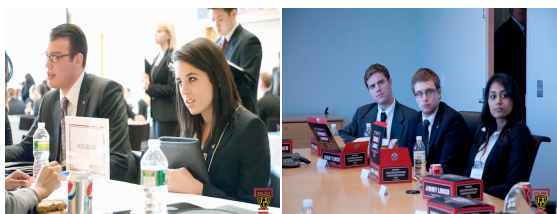
6th Annual Date Auction

-Wednesday March 30

FRIDAY

Workshops

-AS & RMI: Reinsurance Review





Spring BAKE SALE

Look for our booth in the Alter Hall Lobby and stop by for some delicious treats. Perfect with your morning coffee or as a desert following pizza from Friday workshops. All proceeds go to support our 2010-2011 Charity Of Choice: *Aid For Friends*

Friday, March 25, 2011 9am-3:00pm
Alter Hall Lobby



Sigma Chapter POT LUCK

The Sigma Chapter Potluck will be held on Tuesday, March 22, 2011 from 6pm-8pm in the Samsung room. Attendees will have the opportunity to enjoy food from various different backgrounds and learn about other members' unique cultures. Those who have volunteered to do so will be giving a brief presentation about the food they made. They will be discussing where it is from, who it is made and many other unique or fun facts.

Tuesday, March 22, 2011 6-8:00pm Samsung Room
For more information email yumna.qureshi@temple.edu



Actuarial Science: The Current Market for Actuarial Talent

This workshop will inform actuarial science majors about career opportunities in non-traditional actuarial fields. Topics of discussion will include: how the skills learned in the actuarial major may benefit employees in non-actuarial roles. This workshop will also discuss the employment prospects for actuaries in traditional roles in the current employment market. This workshop is a must for all actuary majors searching for internships and full time positions.

Friday, March 25, 2011 12-12:50pm Speakman 113

RMI: University Risks

This workshop will present students with an overview of Temple University's risk management program from our highly esteemed Risk Manager, Lisa Zimmaro. Discover how Temple transfers, controls or otherwise mitigates its loss exposures.

Friday, March 25, 2011 12-12:50pm Speakman 112

RMI 3682: Relay for Life

Gamma Iota Sigma, Sigma Chapter will join with other teams for The American Cancer Society's Relay For Life to celebrate the lives of people who have battled cancer, remembered loved ones, and fight back against the disease. The Sigma Chapter will make a donation to The American Cancer Society for each member who chooses to participate in this event. Our team will camp out among other teams at the Student Pavilion and take turns walking around a path for the duration of the event to symbolize that cancer never sleeps. For more information look for a Gamma email.

Friday, March 25, 2011 8pm-8:00am, Student Pavilion
For more information email kimberly.devlin@temple.edu

Committee Meeting: Monday, March 21, 2011 12-12:50

Risk Management Career Development Committee	SAC 217 A
Actuarial Science Career Development Committee	SAC 217 B
Student Affairs Committee	SAC 217 C
Community Affairs Committee	SAC 217 D
Public Relations Committee	SAC 223
Math Competition Committee	SAC 220
MIS Committee	GIS Office

RBD WARNING:

Sudoku is not intended to prevent, treat, mitigate or cure boredom during class time.

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9				5		1		
6	2			8		4		
	5			9			3	
		9		3			1	8
		6		7				3
3			1			7		
	4		3	2	5		6	1