



Sigma Chapter



Lemons to Lemonade



Student Success Stories of Summer 2020

John Reilly at Trion

Tuesday, November 10, 2020

Every year, Risk Management and Actuarial Science students from Temple University's Fox School of Business use the summer months to take the tools and skills learned in the classroom and apply them in the industry. 2020 has been a year of many unique challenges, but this past summer has been no exception for our students' grit. We are proud to recognize members who continued their pursuit to interact and engage with the industry by seeking out opportunities from organizations such as the Casualty Actuarial Society (CAS), Insurance Society of Philadelphia (ISOP), the Wholesale & Specialty Insurance Association (WSIA), the Gamma Iota Sigma Grand Chapter, and various firms for non-traditional externships.

John Reilly, a senior Risk Management and Insurance major, had initially accepted a summer internship position with Trion as an underwriting intern. When many summer plans had to be rescheduled, including John's, he persevered and continued looking for an opportunity to gain experience in the industry. After a short period of time, Trion had implemented an externship program and John was glad to accept this position for the summer.

Trion is a consultancy and brokerage firm in the employee benefits marketplace, and they put together a great summer experience for their externs in the short time they had to prepare it. In his position, John was tasked with both an individual and group project, on the topics of consumer driven health plans and stop-loss policy renewals respectively, that concluded with a presentation to industry professionals. He was included in meetings that covered specific topics such as stop-loss insurance and pharmacy benefits, as well as casual coffee chats with the major departments within Trion. John built a number of meaningful relationships through these chats and not only gained a deeper understanding of the employee benefits marketplace, but also benefited from the hands on experience of presenting to a panel of industry professionals. While John's summer plans were uncertain at the end of the Spring semester, he quickly realized you should always make the most of the situation, even if Plan A doesn't work out. To hear John speak more about his experience, click [here!](#)



John Reilly
Risk Management and Insurance, May 2021

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