



Temple University

Gamma Iota Sigma, Sigma Chapter

Alumni Newsletter, July 2016



Alumnus Spotlight: Zachary Harris

The Lance Group, Vice President of Sales and Marketing
Class of 2012, RMI, Marketing

Upon graduation in 2012, Zack finished in the top of his class and was recruited by Brown & Brown Benefit Advisors located in Lambertville, NJ. Responsibilities included financial analysis, cross-sell opportunities in P&C, benefit strategy, carrier installations, renewal negotiations, regulatory guidance, employee meetings, supervising account management, and employee assistance. Zack helped to start and grow the office's Private/Commercial Sector book of business to over 70 clients where he personally managed over \$400,000 in commissionable revenue to the firm.

In his new role as the Vice President of Sales & Marketing for a benefits brokerage titled The Lance Group located in Marlton, New Jersey, Zack oversees all new business development with carrier relationships, vendor associations and account management on the Public and Private Sector Books of Business. His core role is the consulting and implementation of new clients for their various benefit, payroll and human resources needs. Zack remains very active in GIS by participating in the Alumni Student Mentorship Program and the Broad Street Run.



Past Temple Event:

Charity of Choice Check Presentation

On April 6, 2016, the Sigma Chapter presented a donation to our charity of choice, Brave Hearts for Strong Minds. Brave Hearts for Strong Minds raises money for children who have lost an income earning parent and donate to their education funds. Inspired by the late Tom Reilly, they provide families with the support they need to bear the financial aspect of education. From fundraising through bake sales, raffles, and potluck dinners, the Sigma Chapter reached our \$15,000 goal. Thank you to our members, alumni, and faculty who made this achievement possible.



Past Alumni Event:

Center City Sips Alumni Happy Hour

On June 22, 2016, we hosted an Alumni happy Hour during Center City Sips at Pagano's Market & Bar in Philadelphia. 34 alumni 3 faculty members, and 1 administration member attended for this great networking opportunity and fun time to see old friends. Future alumni happy hours can be seen on the second page of our newsletter, including those in New York City. Our next happy hour in Philadelphia will be held on Wednesday August 31st at a location TBD.



Upcoming Alumni Events

New York City Happy Hour

Location TBD, Tuesday 7/26

Center City Sips Happy Hour

Philadelphia, Location TBD

Wednesday 8/31, 5-7 pm

Golf Outing

North Hills Country Club

Monday 9/12, 7 am - 8 pm

Students will be in attendance as well

Upcoming Temple Events

First Day of Classes

Monday 8/29

Actuarial Science Career

Reception

October TBD

RMI Graduating Senior Career Reception

October 6, 2016

RMI Intern Reception

October 20, 2016

Have you moved? Changed Jobs?

If yes, please update your info so we can stay connected!

http://sigmachapter.org/alumni_update_form.php

Did you Know?

2015-2016 GIS & Department of RIHM Accolades

119 Students (32 AS + 87 RMI) Graduated in May 2016

144 Internships (51 AS+93 RMI) & 98 Jobs (33 AS+65 RMI) placed in 2015-2016

12 Scholarship Awards given to 40 Students for 2015-2016

Temple ranks #5 for Insurance Programs in the U.S. News World Report

Temple ranks #4 for RMI degrees on Property Casualty 360